

Ben Frederick Realty, Inc.

2360 Eutaw Place 5 Apartments Reservoir Hill

Location: 2360 Eutaw Place

Reservoir Hill

Baltimore City, MD 21217

Mix: 4 2-Bedrm 2ba

1 3-Bedrm 2Ba

5 Units Total

Lot: 18' x 147' 6"

Zoned: R-8

Licensed : 5 Dwelling Units

Built : 1907

Block/Lot: 3424 / 51 GBA: 5,536 sq ft

Building: 3 story with fully improved

attic and basement. Brick & Brownstone exterior, Clay tile mansard roof, w/ flat built-up hot tar main roof. Interior was totally gut-rehab approx 20 years ago with all

new sheetrock, plumbing, electric, and mechanical systems. Aluminum frame replacement windows throughout. Apartments have generously large room sizes & abundant closet space. Living areas are finished with sheetrock walls & ceilings, recessed and track lighting, wall-to-wall carpet. Bathrooms typically have vinyl or ceramic tile floors, steel tubs, ceramic tile tub enclosure and modern vanity. Kitchens have white formica finish cabinets, vinyl tile floor, formica counters, 30" gas range, dishwasher, disposal, and refrigerator. Washer & dryer in each unit.

Utilities: Gas forced air furnace for each apartment with central air conditioning.

Each apt has its own 30-gallon or 40-gallon gas-fired water heater.

100 Amp electric service to each apartment (all circuit breakers). All water pipes appear to be

copper. City Water, City Sewer, City trash pick-up & recycling.

Amenities: Washer & Dryer in each apartment. Located 1 block to Druid Hill Park & Maryland Zoo.

Environmental: No asbestos, no oil tanks observed. All units passed MD Lead Poisoning Prevention Program.

Offered at : \$395,000 in fee simple (no ground rent)

\$79,000 per unit \$71 per sq ft

Contact: Ben Frederick III, CCIM, Broker

Ben Frederick Realty Inc. "Owner's Exclusive Agent" Apartment and Investment Real Estate Specialist

410-435-5040, fax: 410-435-5041; www.BenFrederick.com

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| Investment Property Income and Expense Budget 2360 Eutaw | | | | | | | | | | |
|--|---------------|--|----------------|--------------------|---------------------|-----------------|--|--|--|--|
| Prop | osed Financin | g | Purchase Price | | | 395,000 | | | | |
| Loan-to-Value 80% | | | | Proposed Financing | | 316,000 | | | | |
| Loan Amount | 316,000 | - Estimated Clos | | ng Costs | 19,750 | | | | | |
| Interest Rate | 6.500% | 6.00% | | Total Investment | | 98,750 | | | | |
| Term | 30 | 30 | | | | | | | | |
| Monthly Paymt | \$1,997.33 | \$ - | | Price Per Unit | 5 | 79,000 | | | | |
| Unit | Size | Lease Expires | Sec Dep | Sec Dep Date | Current Actual Rent | Market Rent | | | | |
| 1 | 2 BR | 12/2/2008 | | | \$750 | 800 | | | | |
| 2 | 2 BR | 1/31/2009 | | | \$685 | 775 | | | | |
| 3 | 3 BR | monthly | | | \$730 | 800 | | | | |
| 5 | 2 BR | 4/30/2009 | | | \$850 \$730 | 875 775 | | | | |
| ວ 5 | 2 BR | monthly s 20% of water | | | \$720 \$54 | 775 \$54 | | | | |
| | 8.7 | | athly Income | | 3,789 | 4,079 | | | | |
| | | Scheduled Monthly Income Scheduled Annual Income | | | 45,472 | 4,079 48,952 | | | | |
| GRM (market) = 8.1 | | Scrieduled Am | iuai iricome | | | 40,952 | | | | |
| Real Estate Taxes | | current actual | | 243,080 | 5,785 | | | | | |
| Ground Rent | | | | | 0 | | | | | |
| Insurance | | budget | 400 | per unit budget | 2,000 | | | | | |
| License - Baltimore City MFD | | actual | 35 | per resid unit | 175 | | | | | |
| Lead Paint Registration Fee | | actual | 15 | per resid unit | 75 | | | | | |
| Repairs & Maintenance | | budget | 500 | per unit | 2,500 | | | | | |
| Gas & Electric | | actual | 33 | | 396 | | | | | |
| Water | | actual | 163 | per unit per qtr | 3,262 | | | | | |
| Expense/Unit= | \$2,840 | TOTAL EXPENSES | | | | 14,193 | | | | |
| Cap Rate= | 8.80% | NET OPERATING INCOME 34,75 | | | | | | | | |
| DCR= | 1.45 | Less: Mortgage Payments | | | | 23,968 | | | | |
| ROI= | 10.9% | 899 Cash Flow Before Taxes | | | | 10,791 | | | | |

Based on the above, the Property has a 'Cap Rate' of 8.8% So, if you invest all cash in the Property, you would get a 8.8% return on you investment before income taxes. Based on the above budget of financing & purchase price, the estimated return, before income taxes, on the total cash investment of \$98,750 is 10.9%

Every effort is made to present complete and accurate information; however, no warranty or guarantee is provided.

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| Comparable Apartment Sales | | | | | | | | | |
|----------------------------|-----------|-------------|---------|--------------|----------------|------|--|--|--|
| address | date sold | sales price | # units | Monthly Rent | Price per Unit | GRM | | | |
| 1731 Guilford Ave | Apr-09 | 146,000 | 3 | 1,375 | 48,667 | 8.8 | | | |
| 3012 Calvert St | Dec-09 | 296,000 | 3 | 2,845 | 98,667 | 8.7 | | | |
| 2930 Saint Paul | Jun-10 | 395,000 | 6 | 4,229 | 65,833 | 7.8 | | | |
| 1609 Bolton St | Aug-09 | 408,000 | 3 | 1,650 | 136,000 | 20.6 | | | |